| 1 | UNITED STATES DISTRICT COURT | | |
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| 2 | DISTRICT OF MINNESOTA | | |
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| 6 | FAIR ISAAC CORPORATION, a X Deleware corporation | | |
| 7 | Plaintiff(s) | | |
| 8 | | | |
| 9 | -vs- X CASE NO. 16-cv-1054 (WMW/DTS) | | |
| 10 | FEDERAL INSURANCE COMPANY, an Indiana corporation, and ACE | | |
| 11 | AMERICAN INSURANCE COMPANY, a Pennsylvania corporation | | |
| 12 | X Defendant(s) | | |
| 13 | | | |
| 14 | | | |
| 15 | | | |
| 16 | DEPOSITION OF HENRY MIROLYUZ | | |
| 17 | | | |
| 18 | DATE: JANUARY 11, 2019 | | |
| 19 | HELD AT: | | |
| 20 | HUSEBY - CONNECTICUT 249 Pearl Street | | |
| 21 | Hartford, Connecticut | | |
| 22 | | | |
| 23 | | | |
| 24 | Dawn C. Mahoney, LSR #142 | | |
| 25 | 4 | | |
| | | | |

HENRY MIROLYUZ - 01/11/2019 Pages 10..13 Page 10 Page 12 this as efficiently as possible and as respectfully to paycheck. My assumption was I was employed by CHUBB. 2 the witness as possible. CHUBB is a big thing. So my particular MR. HINDERAKER: And Counsel, we will 3 question is: Were you employed by Ace American 4 be doing the same thing, on some of your upcoming Insurance Company just before you left? 5 noticed depositions, designating those witnesses I'm not sure. Again, I do not -- I cannot for some topics, and I'll asking for the same 6 answer your question one way or another. My assumption is irrelevant in that case. 7 courtesies. 7 8 MR. FLEMING: I understand your 8 Pardon me? 9 9 position. This is the second day that My assumption is irrelevant --10 Mr. Mirolyuz has appeared for a deposition, at 10 (Court reporter asked for 11 great inconvenience on both occasions. I believe 11 clarification.) 12 you ought to be able to conclude the individual 12 -- is probably irrelevant in this case. I 13 do not know because I haven't looked in my paycheck. deposition and the topics that he's been 13 All right. So you don't know one way or the 14 designated for in one day, and we do not have any 14 15 agreement beyond that. 15 other? 16 (By Mr. Hinderaker) And I understand, 16 Α Yes, exactly. Mr. Mirolyuz, you've been designated for three topics? Who employs you now? 17 17 0 18 I believe so. 18 Altair Technical Services. Α 19 Okay. One of those topics, 15, I was 19 And when did you start that employment? 20 advised last night about 8:30 p.m. So if we can in 20 January 1st of 2019. 21 the future give a little bit more notice that would be 21 Do you recall when you moved from your 0 22 appreciated. position working with Blaze Advisor software to we'll 23 I've had -- the court report has marked this 23 call it CHUBB IT Claims? as Exhibit 178. You'll see it's a subpoena to I believe in the beginning of 2015. testify today. Do you understand that you are here to Now, the merger between CHUBB and Ace was Page 11 Page 13 2016? testify pursuant to subpoena? 1 1 2 I do. 3 MR. FLEMING: Did you say 158? 3 Q And so you think it was a year before the MR. HINDERAKER: I said 178. merger? 4 5 This, sir, is Deposition Exhibit 179. Have 5 Α A year before, yes. Because of the internal you seen this 30(b)(6) Notice of Deposition before reorganization. 7 7 this morning? (Plaintiff's Exhibit 180 marked for identification.) 8 Α I did. 8 9 Okay. So just to reaffirm, you intend to 9 As you'll see, Exhibit 180 is a May 21, 2009 10 testify on a 30(b)(6) basis to Topics 15, 16 and 17. e-mail, and you are on the string of e-mails, so you 10 11 Is that correct? see. It references an EUZ meeting with Henry to work 12 That is correct. on proof of concept to implement Blaze and EEU. Are 12 13 Thank you. When we last met during a 13 you familiar with that? 30(b)(6) deposition, I asked you for who you were 14 Α 15 employed by at that time. You answered CHUBB, IT 15 My question to you, sir -- and when we were 16 Claims, and we just go let it go at that and we moved together before, you mentioned that while Blaze on. I'd like to get more clarity at the moment. I Advisor had been hosted -- was hosted on servers in 18 understand that you've left the employment? Canada, CHUBB was in -- big CHUBB was in the process 19 Α Correct. of migrating Blaze Advisor and Blaze Advisor 20 Okay. At the time you left your employment, 20 applications to servers in North Carolina? 21 what was the specific company for whom you were 21 Α Correct. 22 working? What was on your paycheck? 22 Okay. I'm going to have a similar set of 23 I believe -- I do not recall, quite frankly. 23 questions with respect to Europe and the UK. Could

24

the European CHUBB company benefit -- use Blaze

Advisor applications for the sale of insurance

I did see my paycheck. I have a direct deposit. So

quite frankly, I'm never interested what's in the

HENRY MIROLYUZ - 01/11/2019 Pages 14..17 Page 14 Page 16 policies in Europe with those applications and Blaze identification.) 2 Advisor hosted in the United States? Mr. Mirolyuz, do you recognize this as an 3 I do not have this information. e-mail dated May 28, 2009 that you received from Okay. So technically, you don't know the Russell Hodey? 5 answer to that one way or the other? Α Yes, I do. 6 Yes, exactly. 6 Do you conclude from this document that In this e-mail, then, Russell Hodey reports 7 Blaze Advisor was installed in Europe? 8 that they'd like to do a proof of concept to prove the I do not. 9 usage and implementation of Blaze over in the EUZ. So 9 0 Do you know one way or the other? to run the proof of concept they had to install Blaze 10 10 Α I don't. 11 Advisor in the UK. 11 (Plaintiff's Exhibit 183 marked for 12 They could or could not. It doesn't 12 identification.) MR. HINDERAKER: Counsel, you'll have 13 necessarily mean that it physically was installed in 13 to look over his shoulder. I don't have a second 14 the UK. 14 15 You don't know one way or the other? 15 copy for some reason. I have many copies of the 16 I don't know one way or another. 16 second page but not the first page. 17 17 All right. It could have been installed Do you recognize this as an e-mail dated November -- Exhibit 183. Do you have it, sir? 18 only in the United States and had Blaze Advisor 18 19 applications in the UK? 19 MR. FLEMING: Just one second. 20 Used by UK but installed in the United 20 Do you recognize Exhibit 183 as an e-mail of 21 States. It could have been. 21 dated November 5, 2009 between yourself -- well, from 22 Technically that's possible? 22 Craig Thompson? 23 Technically it's possible. Was it there or 23 Α I do not because I don't believe I'm on this not? I cannot tell you. e-mail. 25 25 Whether they did or not, I understand. But I'm not suggesting that you are. Do you see Page 15 Page 17 that this an e-mail November 5, 2009 from Craig technically it is possible? 1 Correct. Thompson to a number of people? 3 And their e-mail concludes that this 3 Yes, I do. obviously depends on us being able to use the All right. And I'm just going to ask you Enterprise license agreement for all elements of for your understanding of what it might mean. You see Blaze. Henry said he will confirm this shortly. it says, "Can either of you answer which version of 7 Do you recall following up on that? Blaze you're running on?" I did not follow -- I follow up with Patrick 8 8 Let me back up. Do you know who Stuart Sullivan, who was the chief architect at that time at 9 Fisher is? 10 CHUBB. And as you can see on that e-mail, he 10 No. He's somebody in the European zone. 11 confirmed that we have unlimited licenses. 11 But who he is, I don't know. And Russell Hodey is in the European zone as 12 Okay. What he says is, "We have unlimited 12 Q 13 developer licenses." 13 well? 14 Correct. 14 15 All right. And Craig Thompson, is he --Did you have any conversations with anyone 15 with respect to the geographic scope of the license? 16 where does he come from? 16 17 No, I did not. 17 Α He was in United States. 18 (Plaintiff's Exhibit 181 marked for All right. So we have somebody from the 18 identification.) United States asking folks in Europe, "Can either of 19 20 Mr. Mirolyuz, do you recognize 181 as an 20 you answer which version of Blaze you're running on?" 21 e-mail you received from Russell Hodey around May 22, 21 Correct. Α 22 2009? 22 Understood. The next sentence says, "I 23 Α I do. 23 assume you're running on our infrastructure over

24

25

here." Craig Thompson is saying that.

Thank you.

(Plaintiff's Exhibit 182 marked for

24

25

I understand you're not on the e-mail. What

Pages 18..21

```
Page 18
                                                                                                                Page 20
    does that mean?
                                                                       let's try -- I was working off of something else.
2
              Can you repeat the question, please?
                                                              2
                                                                       Sorry.
               Mr. Thompson says, "I assume you're running
3
                                                              3
                                                                             (By Mr. Hinderaker) Go to the fifth page
    on our infrastructure over here." My question is:
                                                                  in. Now it's on the bottom third -- Asia Pacific,
5
    What does that mean?
                                                                  Evolution Asia Pacific, Blaze Advisor, and then Blaze
              His assumption is that the Blaze is being
                                                                  Advisor 7.1. Do you see that line?
 6
    run on the infrastructure in the United States.
                                                                       Α
                                                                            Correct.
8
    That's my understanding of the statement.
                                                                            Okay. This is telling us that Blaze Advisor
9
              Thank you. And of course, whether that's
                                                              9
                                                                  7.1 is being used for Evolution in the Asia Pacific
10
    right or wrong is not something you know. But again,
                                                             10
                                                                  zone?
11
    it would be technically possible to do that?
                                                             11
                                                                       Α
                                                                            What it tells me is that the Evolution
12
         Α
              Correct.
                                                                  application was used by Asia Pacific.
13
               Okay. This is Exhibit 154 from an earlier
                                                             13
                                                                            Yes. And is it saying that that application
14
   deposition. I just have some questions to you about
                                                             14
                                                                  is running on Blaze 7.1?
15
    it. I understand this date is after -- I understand
                                                             15
                                                                       Α
                                                                            It's using Blaze 7.1. Correct.
    the date, 2018. But you're familiar with reports that
                                                             16
                                                                            Okay, thank you.
    are called ChEAR reports or CHUBB Enterprise
                                                             17
                                                                                 MR. HINDERAKER: Whatever the next one
17
18
    Application Registry?
                                                             18
                                                                       is.
19
         Α
              Correct, I am.
                                                             19
                                                                                  (Plaintiff's Exhibit 184 marked for
20
               Could you explain what they are for me,
                                                             20
                                                                       identification.)
21
                                                             21
                                                                            So I've given you Exhibit 184, which is, by
    please?
22
         Α
              This is the repository or registry of all
                                                                  it's heading -- well, it's dated April 9, 2008 and, by
23
    the application -- production application at CHUBB.
                                                                  it's heading, it's another ChEAR monthly
               Okay. As a repository of the production
                                                                  maintenance -- another ChEAR report. Do you agree?
   applications at CHUBB, is it a report that reports on
                                                             25
                                                                            Agree.
                                                  Page 19
                                                                                                                Page 21
    the status of things as of the date of the report?
                                                                            Would you go to what's marked as page 8 of
1
2
              Correct. As they're entered into the
                                                                  26 in the document?
         Α
3
    repository.
                                                                            Yeah.
                                                                       Α
4
               The status of those things as information is
                                                                            If we go --
5
    entered into the repository?
                                                                                 MR. FLEMING: Wait a minute. So this
               Correct.
                                                                       goes from -- how many pages in are you talking
7
                                                              7
                                                                       about?
               Thank you. So if I was to -- let's look at
8
    the last page of this exhibit, 154, sort of up in the
                                                              8
                                                                                 MR. HINDERAKER: The page is numbered
9
    top third: Asia Pacific, Evolution, Evolution Asia
                                                                       at the bottom, 8 of 26.
10
    Pacific, Technology, and then under Technology
                                                             10
                                                                                 MR. FLEMING: Okay. Because it's
11
    Version, Technology Blaze Advisor and then under
                                                             11
                                                                       numbered at the beginning pages. Okay. 8 of 26.
12 Technology Version, Blaze Advisor 7.1. Do you see
                                                             12
                                                                            (By Mr. Hinderaker) So on page 8 of 26, if
13
    that line?
                                                             13
                                                                  we go down, what, five and six lines, it's telling us
14
                   MR. FLEMING: On what page?
                                                                  that Blaze Advisor 6.1 and 6.5% are being used. Can
15
                                                                  you tell from this exhibit where that use is?
                   MR. HINDERAKER: The last page.
                                                             15
16
                   MR. FLEMING: No Bates stamp on it,
                                                             16
                                                                            No. And actually, it doesn't tell that it's
17
         right?
                                                             17
                                                                  being used. It's says it's being available as a
18
                   MR. HINDERAKER: That's correct.
                                                                  technology.
                                                             18
19
                   THE WITNESS: Evolution. My apologies.
                                                             19
                                                                       Q
                                                                            Oh, okay. Thank you. So that it's meaning?
20
         It's not what -- I think my last page is
                                                             20
                                                                       Α
21
         different from your last page.
                                                             21
                                                                            It's available as an technology. Whether
22
                   MR. HINDERAKER: Well, that's trouble.
                                                                  it's used or not, we don't know from this exhibit?
                                                             22
23
                   MR. FLEMING: Yeah, my last page is
                                                             23
                                                                       Α
                                                                            Correct
24
         different also.
                                                                            If it is used, where it's used, we don't
                                                             24
                                                                       0
25
                   MR. HINDERAKER: Here we go again. So
                                                             25
                                                                 know from this exhibit?
```

Pages 22..25 Page 22 Page 24 We don't know. insurance to their customers? 1 2 This is an exhibit from your earlier 2 It's primarily -- to my knowledge, it's primarily used by the internal staff, basic 3 deposition when we talked about installations in the UK. As you see, the document comes -- it's from information provided by brokers and agents. Of yourself to Richard Johnson and others. course, there could be exception to that rule. But as a general rule, it's for the internal staff. Can you confirm for me that as of this date 6 this document reports that Blaze Advisor 6.7 is being All right. So then based upon information 8 used in Europe? provided by the brokers and agents, the policy 9 It does not confirm that it was used. All 9 administration system then responds to the broker and Α it confirm is that I provide the information where 10 10 agent with the proposed solution or the proposed 11 they can -- if they choose so to download the policy and a quote for that policy? 12 software. But it does not confirm that it was used. 12 Correct. And if they accept it, they book, 13 All right. SO if at this time they were to 13 bind and issue the policy. download Blaze Advisor from that internal site of And then if the agent accepts the -- or the 14 14 CHUBB, it would be version 6.7 that would be 15 15 customer accepts the policy, the agent then does 16 downloaded? 16 something -- provides information, and as a 17 17 Α Correct. consequence, the policy administration system presents (Plaintiff's Exhibit 185 marked for 18 18 to the agent the information that binds -- the 19 identification.) customer has a binding insurance policy and it's 20 I'm showing you -- you have Exhibit 185, an booked and the deal is done, correct? (Plaintiff's Exhibit 186 marked for 21 e-mail dated May 25, 2010. Dean Lawton, is he from 21 22 Europe? 22 identification.) 23 According to the e-mail heading, yes, he is. 23 Now you have Exhibit 186. This is an Α 24 Okay. And are all of the recipients from e-mail. I acknowledge that you are not showing on the Europe, according to the header? chain. Could you identify John Sarnese, please? Page 23 Page 25 1 Α That is correct. He is the architect at CHUBB IT. He was at 1 And then the carbon copy is Ewen Setti. that time. He was an architect at CHUBB IT. 3 He's European, he's from London as well? CHUBB where? 0 Yes. Yes, he is. CHUBB IT. Α 5 Okay. Do you know what the application 0 CHUBB IT. In the U.S.? Adapt/Adapt BE is? In the U.S. Α 7 To my knowledge, it's a policy And Patrick Sullivan, as you said, was chief 0 administration system for the, I believe, ABL line of architect? 8 8 9 business. Δ Chief architect. 10 What is the ABL line of business? 10 Q In the U.S.? I do not -- I do not recall. It's accident 11 11 Correct. 12 and death, I believe, benefits. But that's my 12 And then the subject matter of the 13 assumption. 13 attachment is Blaze Platform Application Usage Matrix. 14 And would you give us the meaning of a If we look at the last page -- I'm asking for your 15 policy administration system? 15 interpretation of the last page. 16 It's an application which allows to book, 16 MR. FLEMING: Literally, the last page 17 bind and issue policies -- insurance policies for the 17 that I have is this; it has two words on it. specific line of business. 18 MR. HINDERAKER: How about the second 19 Do brokers and agents use it? 19 to the last page? 20 Sometimes. I'm not sure about this 20 Q So it starts off with "SBU" as the column particular case. 21 header? 21 22 Okay. I guess let's just talk about policy 22 Correct. 23 administration systems in general and your knowledge 23 That means business unit? about that. As a general statement, brokers and 24 24 Α Correct. agents use policy administration systems to sell Do you know what "S" stands for? Q

Pages 26..29 Page 26 Page 28 Service Business Unit. showed you. I'd like to direct my questions to the 1 Α 2 0 Okay. And then do you know what "CAH" second to the last line where it says "EUZ" and then stands for? 3 "Exari Pilot." Do you see where I'm saying? Α CAH, Canadian Accident and Health. 5 And on the third line is -- and Canadian 5 Do you know what the application Exari Pilot Accident and Health, does that -- do you understand 6 6 is? that to mean that the Adapt ABL is an application that 7 Α I do not. 8 is run in Canada? 8 The document itself says it's running on 9 Correct. 9 Blaze Advisor version 7.1. Do you agree? Α 10 Okay. And then we have CAH NEU Adapt, and 10 Α Yes, according to the table. 11 you understand that that is -- that application called 11 According to the table. Okay. Do you find Adapt is also run in the European zone? in that nicely organized stack the second exhibit, the 13 I cannot answer this one way or another. 13 30(b)(6)? 14 Α 14 This one? 0 15 Because I'm not familiar with that 15 0 Yes, sir. If you would go to Topic 15, 16 abbreviation, "CAH NEU." 16 which is on page 8. 17 Fair enough. The top three lines have Blaze 17 Α Because mine ends on page 7. How can that be? Can I see it? 18 version Blaze Advisor 7.1 listed. Do you interpret 18 19 that as saying that Blaze Advisor 7.1 is the version 19 Δ 20 being used for Adapt ABL and Adapt? 20 Got it. Let's go to page 5, Topic 15, and 21 Α Correct. 21 you'll see, just to set the table, Topic 15 is any 22 And then in red -- and then you see the next assistance by FICO, including identification of the 23 three entries in red with different Blazer Advisor FICO employees in the installation of Blaze Advisor versions. Do you have any understanding of what the software on servers located outside of the United red designates? 25 States, including, but not limited to, the United Page 27 Page 29 1 Red designate that we are behind the current Kingdom, Canada, and Australia. This is one of the 1 version. So 7.1 is the current version. That topics you've been designated to testify. particular application could be using version which is 3 MR. FLEMING: I'd like to just raise at behind the current one. this time, at the prior deposition, beginning on 5 Okay. SO then we go down the remainder of 5 page 36 and continuing through page 57, you asked that column, we would have the same answers to those questions of Mr. Mirolyuz about that exact topic. 7 questions: When it's in black, that's the version We're going to object to any questions in which 8 that is being used, and when it's in red, it 8 you are simply repeating the same question where designates that the version being used is behind the he's already responded to that. 10 most recent version? 10 MR. FLEMING: Well, then raise your 11 Α Correct. 11 objection when you wish. All right. And then there are the entries 12 12 So Mr. Mirolyuz, we talked about the 13 with cross-throughs? 13 assistance, this topic of the assistance of FICO in 14 Α Yes. 14 the installations outside of the United States before. 15 15 My understanding is that you do not have any Do you know what those mean? 16 The cross-through mean the application has 16 firsthand knowledge of FICO personnel assisting in the 17 been upgraded to more recent version. At some point 17 installation of Blaze Advisor outside of the United it was behind Blaze Advisor 6.9 and now it's Blaze 18 States, correct? Advisor 7.1. 19 19 Α Correct. 20 Q Thank you. 20 Have you done anything to prepare yourself 21 (Plaintiff's Exhibit 187 marked for 21 to testify to this topic today giving us the knowledge 22 identification.) 22 of the corporation? 23 I'm now giving you Exhibit 187, October 9, 23 I reviewed the e-mails, reviewed the 2013. And if you go to the table at the back, you'll information which was available to me, as well as I 24 24

had discussion with the CHUBB employees.

see that it's very similar to the table that I just

HENRY MIROLYUZ - 01/11/2019 Pages 142..145

| | | _ | 01/11/2019 Pages 142145 |
|---|--|---|---|
| 1 | Page 142 Q Have you seen it before? | 1 | Page 144 identification.) |
| 2 | A Let me take a look. | 2 | Q Can you identify Exhibit 205 for us, please? |
| 3 | Q Sure, please do. | 3 | A Release 3 - Profitability Indicator Business |
| 4 | A No, I do not. I'm not part of the | 4 | Requirements. |
| 5 | leadership team. | 5 | O Defined book and then Renewal |
| 6 | Q Say that again. | 6 | requirements, defined book requirements. |
| 7 | A I was not part of the leadership team. | 7 | A Correct. |
| 8 | Q Do you have any doubt that this is a set of | 8 | Q We have a date of 5/7/2009. Is this a kind |
| 9 | slides presented to the senior leadership team at | 9 | of document is this document one that was prepared |
| 10 | CHUBB? | 10 | by the business analyst? |
| 11 | A I cannot say one way or another. It looks | 11 | A Correct. Yes, it is. |
| 12 | authentic but, again, I cannot say one way or another. | 12 | Q On page 00004, in the fourth paragraph it's |
| 13 | Q Got it. Do you know what CHUBB's "Premium | 13 | giving some history, Release 1, then it goes to |
| 14 | Booking" means? | 14 | Release 2, created the functionality for the scoring |
| 15 | A It's what we discussed before; it's a | 15 | engine. |
| 16 | downstream service or application which allows booking | 16 | A Yes. |
| 17 | or the recording of the premium of the policies that | 17 | Q Scoring engine. What is that? Is that |
| 18 | have been booked, binded and issued. | 18 | Profitability Indicator? |
| 19 | Q Okay. Do you know if that helps CHUBB | 19 | A Profitability. |
| 20 | respond to new business opportunities? | 20 | Q Data Services. What is that? |
| 21 | A No. | 21 | A I cannot not even quess. |
| 22 | Q You don't know one way or the other? | 22 | Q Okay. Underwriting Guidance we've spoken |
| 23 | A It does not. It just records the premiums | 23 | about. |
| 24 | of business underwritten. | 24 | A Correct. |
| 25 | Q Would you turn to the third page of this | 25 | Q Integration with CSI eXpress for new |
| 25 | Q would you turn to the third page or this | 2.5 | Q integration with CSI express for new |
| Page 143 | | 1 | Page 145 |
| 2 | 1 document to the leadership? "The primary business | | business models and new business underwriting processes we've spoken about. |
| 3 | goal" I'm looking before the bullet points. "The primary goal of the premium booking modernization | 2 | A We talk about it. Yes. |
| | primary goar or the premium booking modernization |) > | A WE LAIK ADOUL IL. 1ES. |
| 1 / | program is to improve the flevibility and | 1 | |
| 4 | program is to improve the flexibility and | 4 | Q And now this Release 3 says, Includes |
| 5 | responsiveness of CHUBB's premium booking and | 5 | Q And now this Release 3 says, Includes generating Profitability Indicator well, PI means |
| 5 6 | responsiveness of CHUBB's premium booking and downstream integration process" | 5 6 | Q And now this Release 3 says, Includes generating Profitability Indicator well, PI means Profitability Indicator? Yes? |
| 5 6 7 | responsiveness of CHUBB's premium booking and downstream integration process" A Yeah. | 5 6 7 | Q And now this Release 3 says, Includes generating Profitability Indicator well, PI means Profitability Indicator? Yes? A Yes. |
| 5 6 7 8 | responsiveness of CHUBB's premium booking and downstream integration process" A Yeah. Q "to allow the company to more quickly and | 5 6 7 8 | Q And now this Release 3 says, Includes generating Profitability Indicator well, PI means Profitability Indicator? Yes? A Yes. Q Information for renewal policies using |
| 5 6 7 8 9 | responsiveness of CHUBB's premium booking and downstream integration process" A Yeah. Q "to allow the company to more quickly and efficiently respond to new business opportunities." | 5 6 7 8 9 | Q And now this Release 3 says, Includes generating Profitability Indicator well, PI means Profitability Indicator? Yes? A Yes. Q Information for renewal policies using renewal models and also scoring defined book of |
| 5 6 7 8 9 | responsiveness of CHUBB's premium booking and downstream integration process" A Yeah. Q "to allow the company to more quickly and efficiently respond to new business opportunities." A Yeah. | 5 6 7 8 9 | Q And now this Release 3 says, Includes generating Profitability Indicator well, PI means Profitability Indicator? Yes? A Yes. Q Information for renewal policies using renewal models and also scoring defined book of business. What does that mean? |
| 5 6 7 8 9 10 11 | responsiveness of CHUBB's premium booking and downstream integration process" A Yeah. Q "to allow the company to more quickly and efficiently respond to new business opportunities." A Yeah. Q Do you disagree with that? | 5 6 7 8 9 10 | Q And now this Release 3 says, Includes generating Profitability Indicator well, PI means Profitability Indicator? Yes? A Yes. Q Information for renewal policies using renewal models and also scoring defined book of business. What does that mean? A I do not have a definition more the "defined |
| 5 6 7 8 9 10 11 | responsiveness of CHUBB's premium booking and downstream integration process" A Yeah. Q "to allow the company to more quickly and efficiently respond to new business opportunities." A Yeah. Q Do you disagree with that? A I cannot disagree. If it's written here, I | 5 6 7 8 9 10 11 12 | Q And now this Release 3 says, Includes generating Profitability Indicator well, PI means Profitability Indicator? Yes? A Yes. Q Information for renewal policies using renewal models and also scoring defined book of business. What does that mean? A I do not have a definition more the "defined book of business." |
| 5 6 7 8 9 10 11 12 13 | responsiveness of CHUBB's premium booking and downstream integration process" A Yeah. Q "to allow the company to more quickly and efficiently respond to new business opportunities." A Yeah. Q Do you disagree with that? A I cannot disagree. If it's written here, I cannot disagree. I don't have a knowledge if it uses | 5 6 7 8 9 10 11 12 13 | Q And now this Release 3 says, Includes generating Profitability Indicator well, PI means Profitability Indicator? Yes? A Yes. Q Information for renewal policies using renewal models and also scoring defined book of business. What does that mean? A I do not have a definition more the "defined book of business." Q But renewal policies using renewal models |
| 5 6 7 8 9 10 11 12 13 14 | responsiveness of CHUBB's premium booking and downstream integration process" A Yeah. Q "to allow the company to more quickly and efficiently respond to new business opportunities." A Yeah. Q Do you disagree with that? A I cannot disagree. If it's written here, I cannot disagree. I don't have a knowledge if it uses to any of the booking of new business. To my | 5 6 7 8 9 10 11 12 13 14 | Q And now this Release 3 says, Includes generating Profitability Indicator well, PI means Profitability Indicator? Yes? A Yes. Q Information for renewal policies using renewal models and also scoring defined book of business. What does that mean? A I do not have a definition more the "defined book of business." Q But renewal policies using renewal models and scoring, that's the Profitability Indicator? |
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HENRY MIROLYUZ - 01/11/2019

Pages 146..149 Page 148 MR. HINDERAKER: Whatever you say. 1 -- Exhibit 208, another presentation to the 2 Senior Leadership -- another Senior Leadership Presentation of October 2009. Were you a part of this one at all? 6 Α No, I was not. I am not part of Senior 7 Leadership team. 8 MR. HINDERAKER: So let's change tapes. 9 THE VIDEOGRAPHER: This is the end Of Media Unit Number 3. Going off record. The time 10 11 would be approximately 2:56. 12 (Plaintiff's Exhibit 209 marked for identification.) 13 (Recess taken from 2:56 to 2:09.) 14 15 THE VIDEOGRAPHER: We're back on 16 record. This is the beginning of Media Number 4. 17 The time would be approximately 3:09. You may 18 continue. 19 (By Mr. Hinderaker) You have now Exhibit 20 209. That's there. 21 Α Thank you. 22 As you see, it bears the title "FICO 23 Professional Services, CHUBB & Son, CSI/PI Underwriting Guidance Project, Blaze Advisor Decision Definition Document." Page 149 Yes, it is. 1 Α Q Do you recall the context of this work, Exhibit 209? 3 Α Yes, I do. 5 And what was it? It is initial implementation of PI and 7 Underwriting Guidance for CSI eXpress. 8 0 And that was, of course, implemented? 9 Α Yes, it was. 10 (Plaintiff's Exhibit 210 marked for 11 identification.) If you could identify Exhibit 210, please. 12 13 Enterprise IT Strategy Appendices. Α 14 Do you recall the document from your time at 15 CHUBB? 16 Α No, I do not. 17 Q Can you tell from the document it's authorship? 18 I cannot. It doesn't bear the CHUBB logo or 19 20 I don't see anything except from prepared by

23 Again, the Premium Booking Modernization project was fulfilled, deployed, and implemented? 25 Yes, it was. Α Page 147 1 (Plaintiff's Exhibit 207 marked for identification.) I've given you Exhibit 207. Do you see on 3 the first slide it's "Adapt BE Broker System." 4 5 Yes, I do. Can you identify Dean Lawton, International 6 7 ANH IT Manager? 8 Α I cannot. 9 Were you part of the International IT 10 Managers Meeting of September 21, 2009? 11 No, I was not. 12 That document bears the CHUBB logo in the 13 upper left? 14 Yes, it is. 15 Okay. So do you agree with me that this is 16 a set of slides from the International IT Manager's 17 Meeting of September 21, 2009 for CHUBB? I cannot agree or disagree with you because, again, I was not part of that meeting. Anything can 19 20 be printed on the paper. It was used or not, I cannot 21 speak to that. 22 (Plaintiff's Exhibit 208 marked for 23 identification.) 24 Now, you have Exhibit 210 --25 COURT REPORTER: 208.

number of people at CHUBB, Owen Williams and,

And you've identified for us Owen Williams

And then attached that is Premium Booking

Were you a part of the development of this

I was providing the estimate services;

And you were providing the what services?

So you were the subject matter expert

relative to Blaze Advisor for the Premium Booking

however, the document itself was created by Michael

Subject matter expert.

Subject matter expert.

Modernization Policy Transaction Validation Business

actually, Patrick Sullivan.

and Patrick Sullivan already?

Yes, I did.

Rules Solution Recommendation.

Yes.

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Q

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Meyer. Mike Meyer.

Modernization project?

Correct.

document?

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Epiq Court Reporting Solutions - Minneapolis 1-877-489-0367 www.deposition.com

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Enterprise IT Strategy team.

Q

Strategy team?

At CHUBB, was there an Enterprise IT

(Plaintiff's Exhibit 211 marked for

I'm not aware of such team.